

REACH

3,000

IAVM NEWS

INDIVIDUALS RESPONSIBLE FOR PUBLIC VENUE
MANAGEMENT WORLDWIDE

EVERY WEEK

MEDIA KIT



MANY WAYS TO DELIVER YOUR MESSAGE TO THIS MARKET

ADVERTISING OPTIONS

A LEADERBOARD

This premier position provides your company with top exposure and quality traffic.

B LOWER LEADERBOARD

The lower leaderboard gives your company a prominent position right under the association's masthead.

C/1 TOP/BOTTOM SKYSCRAPER

A skyscraper is a large format ad with prime real estate to sell your company's products or services to decision-makers.

D/1 TOP/BOTTOM BANNER

Banner ads allow your company to combine text, colors, and graphics into a unique sales message for committed buyers.

E PRODUCT SHOWCASE

Showcase your latest product with this placement and include a photo, 50-word description and link to your site.

F FEATURED COMPANY AD

Integrated into the feel of the brief, a featured company ad targets your buying audience with an image and 25-word description.

G TRADITIONAL TEXT AD

Leverage the power of words with a 15-word text ad to drive traffic to your website.

The screenshot shows the IAVM News website with several advertising spots highlighted by letters A through G:

- A:** Ticketmaster banner at the top left.
- B:** Contemporary Services Corporation banner below the Ticketmaster ad.
- C:** Premium Quality Ice Plants advertisement on the left sidebar.
- D:** DAKTRONICS and QUALITY ON DISPLAY banner below the Premium Quality Ice Plants ad.
- C1:** A large skyscraper advertisement for CHECKERS ice arena.
- D1:** A banner advertisement for Ungerboeck Software.
- E:** A featured company advertisement for K&K Insurance.
- F:** A featured company advertisement for Outdoor.
- G:** A traditional text advertisement for World's Most Popular Cable Protector.

Sample provided is representative of ad specifications only and does not necessarily depict placement within the brief.

SEE PRICING NEXT >>>

AD RATES & SPECS

Prices are for participation in 13 emails to 3,000 top managers and senior executives of public assembly facilities (one 90 day cycle)



Leaderboard
\$2500

Image Dimensions
728x90

File Format
JPEG, GIF

Max File Size
40k



Lower Leaderboard
\$2250

Image Dimensions
580x70

File Format
JPEG, GIF

Max File Size
40k



Top/Bottom Banner
\$2000/\$1750

Image Dimensions
468x60

File Format
JPEG, GIF

Max File Size
40k



Top/Bottom Skyscraper
\$2000/\$1750

Image Dimensions
120x600

File Format
JPEG, GIF

Max File Size
40k



Product Showcase
\$1500

Lorem ipsum dolor
 Lorem ipsum dolor
 sit amet, consectetur
 adipiscing elit, sed
 do eiusmod tempor
 incididunt ut labore et
 dolore magna aliqua.
 Ut enim ad minimum
 veniam, quis nostrud
 exercitation ullamco
 laboris nisi. [More](#)

Text **five word headline, fifty word description**
Image Dimensions **175x125** File Format **JPEG, GIF**



Featured Company Ad
\$1000

Lorem ipsum dolor
 Lorem ipsum dolor sit
 amet, consectetur ad
 elit, sed do eiusmod
 tempor incididunt
 laboris nisi. [More](#)

Text **five word headline, twenty-five word description**
Image Dimensions **125x100** File Format **JPEG, GIF**



Traditional Text Ad
\$500

Lorem ipsum
 dolor amet
 Lorem ipsum

Text **five word headline, fifteen word description**
Image Dimensions **120x50** File Format **JPEG, GIF**

CONTACT US

COLBY HORTON

DIRECTOR OF MEDIA AND CONTENT

469.420.2601

chorton@multibriefs.com

JAMES DeBOIS

DIRECTOR OF ADVERTISING SALES

469.420.2618

jdebois@multibriefs.com

THE IAVM NEWS, POWERED BY MULTIBRIEFS,
PROVIDES WEEKLY NEWS AND INFORMATION TO TOP
MANAGERS AND SENIOR EXECUTIVES OF PUBLIC
ASSEMBLY FACILITIES FROM AROUND THE GLOBE.

The news tackles today's most relevant issues, gathered from sources like **The Associated Press**, **The New York Times**, **Financial Times** and the leading industry publications. Delivered to the inboxes of managers and senior executives of auditoriums, arenas, convention centers, exhibit halls, stadiums, performing arts theaters, and amphitheatres, IAVM News keeps professionals informed of topics that impact the daily operation of their business. Subscribers are decision-makers with purchasing power—the top-tier professionals.

IAVM NEWS
IS A PROFESSIONAL RESOURCE FOR

NEWS
IDEAS+

TOP TEN REASONS TO ADVERTISE IN IAVM NEWS:



CREDIBLE SOURCE

For 87 years, our members have turned to the association as the informational authority of the industry. Advertising in IAVM News solidifies your place among weekly information provided to IAVM members.



TARGETED DISTRIBUTION

Advertising in IAVM News allows your company to reach industry decision-makers. Your message will be in front of pre-qualified buyers who are looking for your products specifically for their business.



OPT-IN SUBSCRIBER LIST

Subscribers to IAVM News have asked to receive this information. Your ad will no longer be mixed with junk mail and spam. Our enhanced technology ensures that your ad will make it through spam filters.



RELEVANT CONTENT

Our editorial philosophy is driven by current events and relevant industry issues and trends that affect our subscribers the most.



FREQUENCY

Frequency builds awareness. As a weekly publication, IAVM News ensures your ad will be seen weekly by our 3,000 subscribers.



AFFORDABLE

Advertising in IAVM News is much cheaper than many other Internet advertising options, and much more affordable than television and radio promotion. Have you priced pay-per-click campaigns lately?



YOUR AD WILL GET THE ATTENTION IT DESERVES

Each issue of IAVM News has a limited number of ad spaces, allowing your ad to get maximum exposure. A limited number of ads equals higher visibility.



IMMEDIATE RESPONSE TO YOUR AD

The electronic format makes it more convenient for a reader to respond to your ad. Your product is just a click away!



EXCEPTIONAL CREATIVE SERVICES

Our talented graphics team is continually raising the bar by creating sophisticated Web ads for our clients. These services are offered at no charge to advertisers in IAVM News.



TRACK CAMPAIGN EFFECTIVENESS

As an advertiser, you'll have the ability to track reader response your campaign, immediately quantifying your ROI.