

## **NOTICE OF NAPT/ZONAR GRANT OPPORTUNITY**

### **Announcement and Introduction:**

NAPT and ZONAR Systems, Inc. are pleased to announce and jointly sponsor a \$50,000 grant opportunity to contribute to the improved safety, effectiveness and efficiency of pupil transportation programs in the United States and Canada. This grant provides state of the art, best practice, fleet management technology including, but not limited to, Electronic Vehicle Inspection Reporting (EVIR) and Global Position System (GPS) for use in school operations. This will equip more school buses in the United States and Canada with this unique inspect, track, know technology to provide management information about their school bus systems. The opportunity is open to any school system that has an NAPT member on staff at the time the application is submitted. School systems currently using another company's technology that want to upgrade to Zonar's offerings are also encouraged to apply.

### **The Grant Sponsors:**

NAPT and ZONAR Systems, Inc. are dedicated to the enhancement of the all important and critical student passenger safety mission. Further, the sponsors recognize the difficulty that local school systems encounter in their efforts to acquire and implement leading edge technology systems designed to both save real dollars and present management and supervision opportunities leading to real improvements to the prime mission, student safety. NAPT will accept and evaluate applications from NAPT members for awards of \$50,000 worth of equipment/hardware provided by Zonar Systems, Inc. In 2011 through 2013 Zonar awarded 16 of these grants to NAPT members. Zonar will determine the number of 2014 grant recipients after reviewing the applications.

### **Purpose –The Grant Award Includes:**

Zonar's patented Electronic Vehicle Inspection Reporting (EVIR) system, including asset and zone tags to verify the completion of pre-trip, post-trip, child check and security sweep inspections, Zonar's K12 High-Definition GPS system, Zonar's K12 High-Definition GPS/vehicle diagnostics and Zonar's ZPass student tracking system. This important grant will permit a school system to acquire the equipment/hardware they desire that is necessary to utilize the "Inspect, Track and Know" tools that are becoming best practice nationwide.

### **The Value and Impact:**

This \$50,000 capital acquisition grant will outfit school buses with the component hardware parts necessary to procure the benefits of Zonar's patented and highly acclaimed Electronic Vehicle Inspection Reporting (EVIR), K12 High-Definition GPS and Ground Traffic Control systems. Your pre-trip, post trip, security sweeps and child check inspections will be better managed, performed and verified in a paper free "now" and web based on line environment. Innumerable operational street performance issues from idling, speeds, vehicle diagnostics, student tracking to time management and location deviations will be right at your fingertips. And so much more!

**Eligibility:**

To be considered for this grant award, a member of the school system's staff must be a current NAPT member at the time the application is submitted. Applications will be considered that include matching funds to expand the program beyond the limit of this grant. Applicants must document their ability to pay for the ongoing monthly service fee that includes all costs for the cellular transmission of the real-time data; hosting of all inspection, GPS, vehicle diagnostics and student tracking data; unlimited access to the web-based application Ground Traffic Control™ for accessing GPS and inspection reports and 24/7 telephone and online support. This monthly service fee will vary per month per vehicle depending on the hardware selected because the more data transmitted, the higher the cost. Contact [naptgrant@zonarsystems.com](mailto:naptgrant@zonarsystems.com) to identify the appropriate sales account manager for your region to get the details on the monthly fees necessary for the selected equipment.

**Application Requirements:**

All grant applications are to be submitted in printed or electronic format (Microsoft Word or PDF) to the National Association for Pupil Transportation:

**NAPT****Zonar Grant Application****1840 Western Avenue****Albany, NY 12203**[info@napt.org](mailto:info@napt.org)**Include the NAPT membership number on the cover of the application.**

Applications for this grant award will not be returned and will become the property of Zonar Systems, Inc. The application must provide a complete description of the pupil transportation operation.

**Grant Application Format:**

**A. In General:** There is no specific format or application template to be used for your grant application. This “open” ended method permits a more free flowing dialogue on your part about your school transportation operations and objectives. However, there are required specifics and additional suggested content items that should be considered for inclusion in your application. Discuss and include topics and supporting documents that you consider important to this mission.

**B. Required Specifics:**

School District Name, State, Principal Place of Business, Contact Name,

E-Mail Addresses, Phone Numbers

Number of Buses

Number of Routes

Annual School Bus Miles

Number of Students Transported

Annual Transportation Operation Expenditures

**C. Suggested Content & Discussion Items:****1) Data Items**

Number of A, B, C, and D Type Buses

Number of district owned buses

Number of contractor owned/provided buses  
Five Years: Expenditures, Miles, Accidents, Preventable Accidents, Transported Students  
Five Years: Number of Special Needs Students Transported for IEP services  
Bus Fleet Average Age  
Percent of Buses Over 15 Years of Age

**2) Discussion Items:**

Current Inspection Records Management Process  
Current Child Check System  
Current Methods for Assessing Bus Personnel Hours  
Current Automated Routing System, if any  
How will ZONAR help you achieve and enhance your goals? Which goals?  
Discuss district policy requirements or changes to current policy, if any, necessary to implement power of this technology  
**REQUIRED COMPONENT** -- Discuss financial authorization and budget timing sequencing necessary to support school district annual fees estimated at between \$10 and \$30 per bus per month depending on hardware and services selected and initial equipment installation expenses estimated at \$125.00 per unit if the installation will not be done by district staff.  
Additional items as the applicant determines

**3) Required Signatures:**

The Transportation Director  
The Chief Financial Officer/Business Officer or Purchasing Officer  
Superintendent of Schools

**Selection Process:**

The NAPT Board of Directors will receive and validate NAPT the membership status of the applicant and then forward the validated application to Zonar. Zonar will evaluate the application and decide to accept or reject the application. Their selection is final and there is no provision for protesting the decision.

**Timelines:**

Grant Awards Announced:	April 2014
Proposals Submitted:	Anytime before October 15, 2014
Recipients Selected:	Ongoing through November 7, 2014
Recipients Announced & Presented:	At NAPT Summit in Kansas City

**Getting Started:**

Not an NAPT member? Go to this website <http://www.naptonline.org> and discover other membership benefits that \$100 per year will provide you and your district in addition to being able to participate in this grant award process.

Additional details on Zonar products and services are available by visiting [www.zonarsystems.com](http://www.zonarsystems.com). So, check out the site and submit your application by close of business before November 7, 2014. For improved operational safety, apply for this exclusive opportunity! Recipients will be awarded these Grants on an ongoing basis from April through November 2014. Recipients will not need to wait until the NAPT Summit in Kansas City to receive the Granted Hardware and get started reaping benefits of this technology. There will be a presentation in Kansas City at the NAPT

Summit to the recipients that have been awarded Grants during 2014.