

## Exclusive PACE Membership Services and Programs

### PACE Publications and Website:

As a PACE member, you have free access to all PACE publications. The PACE eNewsletter, the PACE Spotlight, will be emailed to you on a weekly basis. Along with your membership, you will also have access to the PACE Membership Directory via the PACE website. PACE members will gain access to free webinars, and other resources to help run your business better, available on the member's only section of the PACE website.

### Exchange Magazine and Website:

PACE members receive a free one year print subscription to Exchange magazine. PACE members also receive a 20% discount on exchange training videos on demand, turn-key video training, exchange essentials, out of the box training kits and beginnings professional development workshops. Join PACE to receive discount code.

(800) 221-2864

[www.ChildCareExchange.com](http://www.ChildCareExchange.com)



### PACE Legal Services and Discounts:

PACE attorney, Phillip Cunningham specializes in business law, labor/employment law, construction law, alternative dispute resolution, litigation services, bankruptcy, trademark & copyright, transaction law, estate planning and DSS issues. Members receive a free 15-minute legal consultation and 25% discount off the normal hourly rate. Join PACE to receive discount.

**Phil Cunningham**, Attorney at Law

(916) 446-7941

[pmclaw@pacbell.net](mailto:pmclaw@pacbell.net)

### Brandman University:

PACE members can receive scholarship opportunities at Brandman University. Students enrolled in graduate and undergraduate degree programs within the School of Education at Brandman University are eligible for scholarship support. Join PACE to receive discount code.

**Phillip Doolittle**

(949) 341-9832

[Pdoolitt@brandman.edu](mailto:Pdoolitt@brandman.edu)



### Employee Benefit Packages

PACE has partnered with Arrow Benefits Group to bring you leveraged and affordable benefit costs.

**Nic Gutierrez**, Arrow Benefits Group

[NicG@arrowbenefitsgroup.com](mailto:NicG@arrowbenefitsgroup.com)

(415) 572-6426



## ThinkHR:

ThinkHR is a service offered through Arrow Benefits Group, which provides PACE members HR support for employer issues such as compliance, policy structure, employee performance, and proper discipline or termination procedures. ThinkHR is a complimentary service to PACE members and is administered through Arrow HR, which provides a full suite of Benefits and HR compliance services.

Through ThinkHR, you have team of HR experts standing by to answer questions, give a second opinion, and assist through critical workforce issues. After your initial contact, you will receive added resources including HR newsletters, HRCI Webinars, HR Compliance Alerts, and access to custom educational flyers specific to the childcare industry.

Available resources include:

- HR Hotline team ready to answer your questions
- 1000's of forms, documents, tools, and HR templates
- 200+ on-demand courses resources management and employees
- Compliance Guidelines and Checklist
- Employee Handbook Builder
- Wellness and Safety program
- Hiring and on-boarding polices
- Performance Review Tools
- Health Care Reform Center
- Work Place Safety
- Job Description Builder
- Salary Benchmark Tools
- Harassment Training and Prevention
- State and local law resource
- Performance Management

Join PACE and call Arrow Benefits today to register for the online services and HR updates, which include future dates for relevant webinars for you and your staff. **888.636.7655**

## HR Ideas:

HR Ideas provides the information, support and services you need to meet your legal requirements as educators and caretakers at a fraction of the cost of a full-time HR professional. PACE members receive a first year discount on the shield plan, discounted compliance posters, discounted mandated reporter training, and free quarterly webinars.

Join PACE for discounts.

(925) 556-4404

info@hrideas.com

HRideas.com



## Discount Purchasing Programs:

PACE center members receive up to 15% savings from selected vendor partners and select buying.

### Kaplan Early Learning Company:

15% discount on all order & free shipping on order over \$250

**Join PACE to receive discount code**

(800) 334-2014

[www.kaplanco.com](http://www.kaplanco.com)



### Lakeshore Learning Materials:

Free Shipping over \$250 on all shipments UPS or Truck and a 10% Merchandise Certificate that can be redeemed on a future order.

**Join PACE to receive discount code**

(800) 778-4456

[www.lakeshorelearning.com](http://www.lakeshorelearning.com)



### Discount School Supply:

15% of all products and free shipping on orders of \$79 or more

**Join PACE to receive discount code**

(800) 627-2829

[www.discountchoolsupply.com](http://www.discountchoolsupply.com)

[customerservice@discountschoolsupply.com](mailto:customerservice@discountschoolsupply.com)



## Department of Social Service Community Care Licensing:

Members are notified of upcoming licensing changes, to ensure they stay informed of current DSS regulations. Members also receive a special rate for the PACE Licensing Tune-Up Kit.

### Discount on Collection Services:

I.C. System is one of the largest receivables management companies in the U.S. and has been a PACE preferred partner since 1982. I.C. System can meet your needs through a variety of resources and innovative technologies. Join PACE to receive discount code.

(800) 325-6884

[www.icsystem.com](http://www.icsystem.com)



## Discount on Online and Marketing Services:

### ChildCare Smiles:

PACE members receive a 35% discount on ChildCare Smiles services. ChildCare Smiles is the most cost effective way for you to increase your enrollment via the web. No other marketing service reaches California parents like we do, and parents love it. Also specializing in website design and Facebook pages for early care and education centers. Join PACE to receive discount code.

**Craig Schuh, ChildCare Smiles**

(888) 283-9292

[www.childcaresmiles.com](http://www.childcaresmiles.com)



### **Oncare:**

PACE members can also receive a 10% discount on Cloud Based Online Child Care Management solutions from On Care. Save labor costs, and get the competitive advantage using online technology that is accessible anywhere, anytime. Join PACE to receive discount code.

**Simon Ho, Oncare**

(844) 662 2733

info@oncare3.com

www.oncare3.com



## **Additional Services for PACE Safety Group Members**

### **PACE Safety Group HELPLINE Program:**

PACE members can save 3 times their annual membership dues on average with enrollment into the PACE Safety Group HELPLINE Program. Human Resource and Employment Law challenges continue to grow, particularly in the state of California, and with the PACE Safety Group HELPLINE, your center can be proactive to avoid costly claims. PACE Safety Group members have unlimited access to employment law attorneys for confidential, specific, and documented advice on over 50 issues at no additional cost! Members also access online resources such as state-specific employee handbook builder, Unlawful Harassment training courses for supervisors and employees, informational webinars, HR news updates, Federal/State forms and posters, and more.

**Visit** [www.pacehelpline.com/overview](http://www.pacehelpline.com/overview) to learn more

**Brian Hansen**

bhansen@helpline-group.com

(415)817-1611



### **Workers' Compensation:**

PACE members receive a discounted rate on your Workers' compensation costs, and get free access to the HR Helpline, a comprehensive website and monthly HR alerts.

**Tim Mooney, BB&T Insurance Services**

tmooney@bbandt.com

(415) 671-4562

**Holly Meyers, Uren & Myers Insurance Agency**

HollyM@urenmyers.com

(510) 243-2410

The BB&amp;T logo features the letters "BB&amp;T" in a large, bold, red serif font.

The logo for Uren &amp; Myers Insurance Agency features the letters "u&amp;m" in a large, bold, black sans-serif font. To the right, the text "UREN &amp; MYERS INSURANCE AGENCY" is written in a smaller, black, sans-serif font. Below the "u&amp;m" logo, there is a small line of fine print: "MEMBER OF THE UREN &amp; MYERS GROUP OF COMPANIES".