

PIA National & ObamaCare — Help is on the Way

Independent insurance agents of the PIA — like everyone else — are uncertain about the impact of the Patient Protection and Affordable Care Act (ObamaCare) on their businesses, their employees and their clients. PIA National has set up a webinar to help you sort through the new law.



The U.S. Department of Health and Human Services (HHS) will be conducting a FREE, live webinar for PIA members on September 27 from 1pm – 2:30pm Eastern. This agent-focused webinar covers an array of topics including agent registration, online training and testing and pathways for individual and group enrollment.

HHS will also take your questions.

To receive detailed registration instructions on the webinar send an email to gov@pianet.org.

The webinar is also applicable to federal exchanges and explains how they work. However, if you are in a state that has opted for a state-based exchange, you may still find this informative. It will shed light on what type of market changes are occurring in other states.

Click [here](#) to find out if your state has opted for a state or federal exchange.

Agents and brokers. You are required to complete training from the federal government before you are eligible to sell health insurance policies in a Federally-Facilitated Marketplace (FFM).

Open enrollment begins on October 1 for coverage beginning on January 1. You can complete the training now, though you will have to complete an identity proofing process which will be available from the government later this month.

Has your state defaulted to a FFM? Check [here](#).

PIA National has also provided other resources. Online Training: <https://marketplace.medicarelearningnetworklms.com/Default.aspx>

Resources for Agents and Brokers:

<http://www.cms.gov/CCIIO/Programs-and-Initiatives/Health-Insurance-Marketplaces/a-b-resources.html>

