Complimentary APC Webinar: Tips and Tales from the Trenches of IT Contracting

Negotiating the "Non-Negotiable": Tips and Tales from the Trenches of IT Contracting

Join us for a webinar presented by Matt Mousley, specialist in IT legal issues at Duane Morris LLP. He will explain how senior IT executives can successfully navigate through IT procurement. Matt will discuss current business issues, the legal context for these issues, and recommended strategies for working through them when negotiating agreements. He will share insights and lessons learned from personal experiences representing clients on both sides of IT procurement.

When: Tuesday, January 13, 2014
Time: 12:00 pm ET - 1:00 pm ET
Fee: None

To Register: Click HERE.

To Attend:
1. Click the following link: http://sim.adobeconnect.com/apc/
2. Select "Enter as Guest" and then enter your full name and company in the field

Matthew C. Mousley is a partner at Duane Morris, LLC where he practices law in the areas of intellectual property and information technology, including intellectual property trial and appellate litigation, technology licensing, and related business transactions. Mr. Mousley's experience includes both litigation and transactional work with diverse technologies such as pharmaceutical and healthcare products, telecommunications and the Internet, automation and manufacturing systems, and building and construction materials.