

**Pest Management Foundation**  
***Mission Statement: To Advance the Pest Management Industry Through  
Education, Research, and Training***

February 2015  
Solicitation for Research Proposals

***Introduction***

The Pest Management Foundation (herein “the Foundation”) is a 501 (c)(3) organization whose mission and purpose is to advance the pest management industry through education, research, and training. The Foundation is affiliated with the National Pest Management Association (NPMA), the only national organization representing companies engaged in the business of managing ants, bed bugs, birds, cockroaches, spiders, stinging insects, termites, rodents and other structural pests.

The Foundation is pleased to announce the availability of up to \$20,000 for pest management industry related research. Funds may be used to fund a single or multiple projects; however, the Foundation reserves the right to decline to fund any of the proposed submissions.

***Submission Requirements***

Each submission shall be comprised of a written proposal thoroughly describing the proposed project. Applicability and specific benefits the pest management industry will derive from such research should be clearly articulated. Formatting of the submission is flexible, except that submissions should not exceed 15 pages.

Each submission must include:

- A brief executive summary succinctly explaining the proposal.
- A brief explanation of the problem, hypotheses and description of methods and materials (including statistical analysis).
- Objectives/goals of the research.
- A timetable outlining the beginning and end of the project. (Proposed projects must reach completion or conclusion within 18 months of being awarded the grant.)
- A budget outlining probable expenses for personnel, fringe benefits, travel, equipment, supplies, and contractual personnel. Note: 75% of the grant total will be dispersed upon award; the remaining 25% will be paid upon completion of the final research report to the Foundation.
- Resumes of principal personnel involved in the project.

Proposals should be submitted to Jim Fredericks via electronic mail to [jfredericks@pestworld.org](mailto:jfredericks@pestworld.org).

The deadline for submitting proposals is Friday 6 March 2015.

***Obligations of Grant Recipient***

The selected applicant must submit regular reports to the Foundation updating the progress or status of the project. At a minimum, updates should be submitted every six months. A final, comprehensive document must be provided to the Foundation at the completion of the project.

The document must describe the research project, the ultimate findings and the value to the industry in a comprehensive manner.

Eligible entities include, but are not limited to institutions of higher learning, nonprofit organizations, for-profit businesses, and individuals. Funds distributed by Foundation will be allocated specifically for direct costs associated with conducting, analyzing, and reporting data and conclusions. Administrative fees proposed shall be used for direct administrative support on the project. Funding allocated for indirect costs such as non-project administrative fees or general university fees shall not exceed five percent. All funding spent shall be subject to audit by the Foundation or assigned third parties. Projects are subject to periodic quality assurance reviews by National Pest Management Association technical staff.

### ***Review of Submissions***

Each submission will be reviewed and considered by the Pest Management Foundation's Scientific Review Committee. The Foundation may, at its discretion, conduct telephone interviews with applicants.

In reviewing each proposal, the Foundation will consider the:

- Merits and usefulness of the proposed project;
- Applicability to the pest management industry;
- Stated benefits that the pest management industry will reap from the research such as measurable evidence of the effectiveness of the industry's services, enhanced employee productivity, reduced operational costs, identification of new, profitable services, or insights into pest biology or behavior;
- Qualifications of the individuals involved in the project;
- Reality of the budget projections and the reliance on other funding sources; and
- Completeness of the proposal package.

The selected applicant or applicants will be notified of the awarding of the grant by mid to late April 2015. The Foundation reserves the right to decline to fund any or all of the applicants' submissions.

### ***Additional Inquiries***

If you have any inquiries regarding this document, please contact Jim Fredericks, Executive Director, Pest Management Foundation, at [jfredericks@pestworld.org](mailto:jfredericks@pestworld.org).